

We are growing. Are you?




Ogone is looking for a **PROJECT & RELATIONSHIP MANAGER** m/f
for our Brussels HQ

YOUR JOB

Reporting to the Head of Operations, you are a member of the Business Support Team and your main role is to take care of all operational responsibilities in regard to an assigned set of business partners and high potential customers (merchants) during the analysis-, project- and relationship-phase. Beside that you will act as the centre of knowledge for the other Ogone departments for these partners and merchants. You are the Primary Point Of Contact/Reference for all involved parties. This transversal role across the complete organization is based in Brussels (Belgium).

After an internal training period about our service offers & technical solutions, you will be an expert in Ogone products and services. This will allow you to perform the following tasks:

- Answer and coordinate the information collection in the company RFP's/RFI's during the analysis phase
- Participate in defining the business case required for project approval, including information gathering and consolidation, in close collaboration with the Sales and Business Development teams
- Act as a project manager for the implementation of projects, coordinating the effort of different parties:
 - Our banking and acquiring partners (connection development, collaboration enhancement, co-branded platform implementation and launch...)
 - The merchants becoming Ogone customers (tailor made implementation, international deployment...)
 - Internal teams (development, system & security, sales, business development, legal and customer care...)

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- Manage from end-to-end the implementation of new payment methods and acquiring connections, coordinating the efforts of the acquirer and the internal teams involved (development, sales, business development, legal and customer care...)
 - Report the project status at the adequate level to the different stakeholders
 - Identify and anticipate any issue with your projects and raise this to the adequate level of management when needed
 - Participate to the definition and deployment of the Ogone project management culture within the organization
 - Manage the operational relationship with the partners after termination of the project and act as a SPOC for all operational matters both for the partner and the Ogone organization

YOUR QUALITIES

For this challenging function, we need a talented individual with both good analytical and coordination skills:

- University degree is a must (ideally business, finance or IT oriented)
- Fluent in German and English. Other European languages are an asset
- A proven experience in a Project Management function in the Service/Solution sector is also a must, showing your ability to successfully manage complex, high risk and/or large projects
- Good analytical/intellectual skills, ability to quickly understand and learn complex matters
- Ability to pro-actively drive a set of projects, each moving forward at a different pace, sometimes depending on clients or partners
- Reliability, sense of responsibilities, commitment to results
- Very good communication skills, a team player
- Good organisational & time management skills

WHY OZONE?

You work with complex products in a host of different sectors at the national and international level. You grow because your job challenges your skills every day. Your colleagues are all totally committed: there's a reason why we are growing all the time. In our open corporate culture you have freedom to achieve your goals and further your career.

Set your sights on becoming our Project and Relationship Manager? We welcome your drive. Your responsibilities and experience attract a competitive salary with benefits and training opportunities.

WHO WE ARE

At Ogone we develop electronic payment solutions for e-commerce and a host of other sectors. We work for small and large companies in more than 35 countries. We have offices in Belgium, the Netherlands, France, Germany, Switzerland, Austria and the United Kingdom.

COME AND GROW WITH US

Interested in a career in e-commerce? Don't hesitate, apply now.

Send your motivation letter and CV to Ogone, HR Recruitment: hr@ogone.com
Ogone, Tervurenlaan 270, 1150 Brussels

